



MAKING IT WORK



FLUORIDE VARNISH, YOUR PRACTICE AND YOUR PATIENTS February, 2016

Program Summary

The Maryland Medicaid Program reimburses EPSDT medical providers who apply fluoride varnish to children, ages 9 months to 36 months old. Providers are eligible to receive \$24.92 reimbursement for each varnish applied during an approved well-child visit. We would love to help you become a part of the growing fluoride varnish provider team committed to using a preventive agent known to reduce dental caries in the primary (baby) teeth of “at-risk” infants and toddlers.

Did You Know?

It's possible to increase your office's bottom-line by adding fluoride varnish applications to the well-child visit services you provide for children, ages 9 months to 3 years old. This means a fluoride varnish certified practice can expect an approximate annual increase of \$49,840 if fluoride varnish is applied as part of 2,000 well-child visits. Please contact us and we would be happy to answer any questions.

February is Children's Dental Health Month

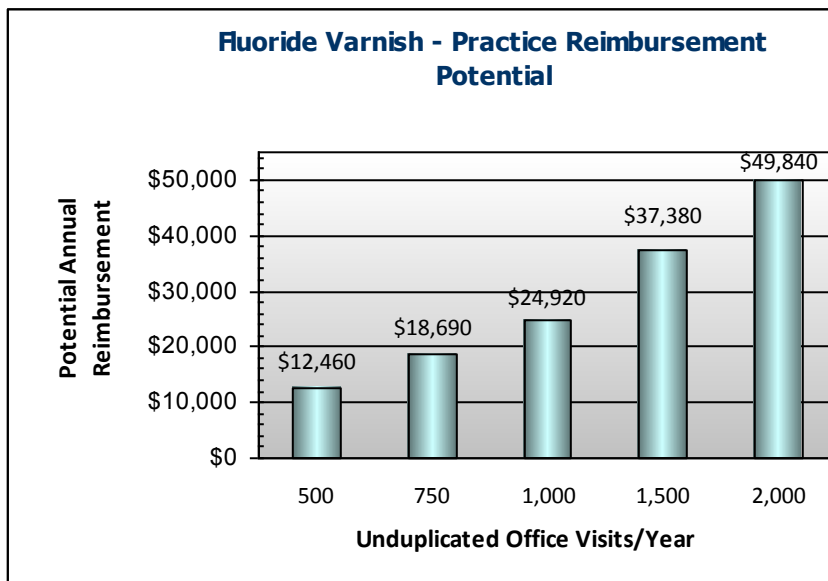
The Office of Oral Health has compiled information for you and your office to use during the month and year round. Visit our website at <http://phpa.dhmf.maryland.gov/oralhealth> for interactive dental games, a recommended book list on oral health and activity sheets for your patients.

Thank you!

Maryland's Mouths Matter: Fluoride Varnish and Oral Health Screening Program for Kids is wrapping up phase 1 of a multi-phase evaluation process.

Thanks to all those that graciously completed our survey. We had a very positive response rate.

We plan to reach out to those who left us feedback on the survey.



The Office of Oral Health

We are available to assist you with any questions that you may have regarding the fluoride varnish program.



We also have a limited supply of fluoride varnish applications available. Please contact us if you are interested.

Maryland Healthy Smiles Provider Services

Phone: 844-275-8753

Email: providerservices@sciondental.comWeb portal: provider.MDhealthysmiles.com**Maryland Healthy Smiles Member Services**

Phone: 855-934-9812

TDD: 855-934-9816

Web portal: member.MDhealthysmiles.com**Fluoride Varnish Billing Instructions**<http://phpa.dhmf.maryland.gov/oralhealth/Documents/MDFluorideVarnishLetter.pdf>**Talking Points for You and Your Patient**

1. Oral health is important to one's overall health.
2. It is important to brush twice daily with fluoridated toothpaste.
3. A child's first dental visit should be when his or her first tooth appears, or by the first birthday, per AAP.
4. Cavity-causing bacteria can be passed from mother/caregiver to infant.
5. No bottles or sippy cups at bedtime. Sugary drink intake should be limited. Suggest water to drink between meals.

Fluoride Varnish Ordering Information*

Supplier	Phone Number
Benco Dental	1-800-462-3626
Darby Dental Supply	1-800-645-2310
Henry Schein Dental	1-800-372-4346
Patterson Dental Supply	1-800-492-6604
Pearson Dental Supply	1-800-535-4535
Varnish America	1-800-523-0191

* Please note this is NOT a complete list of fluoride varnish suppliers and we do not endorse any specific supplier or fluoride varnish product.

* Some suppliers require providers to have a DEA# and open an account in order to purchase fluoride varnish.

* All suppliers have application instructions and material safety data sheets (MSDS) available on their websites or upon request. We recommend that you read them before you make a purchase and share application information with those applying the fluoride varnish.

Training & Certification

The Fluoride Varnish and Oral Health Screening online training program consists of four modules, each designed to provide medical and other health care providers with the knowledge needed to reduce dental caries among children ages 3 and under.

To be eligible for reimbursement, a provider must:

- ♦ Be an EPSDT-certified pediatrician, family physician or nurse practitioner licensed to practice in Maryland.
- ♦ Participate in the Maryland Medicaid Program.
- ♦ Successfully complete the Fluoride Varnish and Oral Health Screening online training program post-tests.

To access the course, please visit:

<http://www.mchoralhealth.org/flvarnish/>

Contact Us

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Let's work together to reduce childhood caries.